

SYED AHMER ALI

Add: R-600/19Alnoor Society F.B. Area,
Karachi-75950, Pakistan
Cell: 0332-3386121
Email: s_ahmerali@yahoo.com
s_ahmerali@hotmail.com
s.ahmer.a@gmail.com

OBJECTIVE

Willing to work in a good system to enhance my skills and to grow myself by overcoming challenges of the dynamic market

EDUCATION

MBA(Marketing)	University Of Karachi	CGPA 3.4/4 2010
BBA	University Of Karachi	CGPA 3.4/4 2009
Intermediate	Government College Bufferzone	A Grade
Matriculation	Dawn Public School	A Grade

Subjects:

Marketing Management
Retail Management
Advertising
Sales Management



WORK EXPERIENCE

- **Professional Experience**
 - Associate Manager Japanese Car Trade (May 2017...)

Job Responsibilities:

- Managing the whole CARIBBEAN REGION
- Hiring new staff
- Train the staff
- Coordination with the operation departments
- Provide suggestions and guidelines for work process
- Managing Brand in the region
- Handling non satisfying client
- Handling Refunds
- Pricing strategies
- Commission Structure

Recognition

- Hit 100 % Target in month of August 2017
- Gold performer in September 2017
- Highest contributor in November 2017

- **Professional Experience**

- *Manager Sales at SBT JAPAN Co; Ltd January 2015 – April 2017*
- *Senior Sales Executive at SBT JAPAN Co; Ltd Jan 2013 – December 2014*
- *Business Development Executive at SBT JAPAN Co; Ltd June 2011 – December 2013*
- *Worked as Sales Executive in SBT JAPAN Co: Ltd Feb 2011 – May 2011*



- **Job Responsibilities:**

- *To maintain the sales in the region*
- *Find the ways to increase the sales*
- *Making good relation with customer*
- *Maintain the good relation in team*
- *Training the local Office*
- *Reporting the Japan Management*
- *Special take care for the Healthy customer*
- *Maintain Stock.*

- **Internship**

*National Bank of Pakistan Karachi
June 2008 to July 2008*



- **Awards and Recognition**

- *Top 5 Performer of the Pakistan Office 2012*
- *Contribution in mission 3000*
- *Best Sales performer 2013*
- *Winner of Mobile Phone on Sale Performance 2014*
- *Giving training for the new appointed staff in office 2015*
- *Member of Technical training Program 2016*

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REFERENCES

*Hafiz Syed Nazim Ali
Planning and Tender Manager
Habib Rafique Construction
Cell 0346-3163509*



*Adeel Ahmed
Sales Manger
SBT Japan Co. Ltd.
Cell 0334-3183199*

